

**Northeast section, IFT  
Food Industry Expo 2014**



**May 14, 2014  
DCU Center  
Worcester, MA**



# Food Expo 2014

Thanks to our **Expo Exhibitors**, **Corporate Members**, and especially our **Volunteers** who, along with our **Executive Board**, make our entire year of programming possible.

A very special 'Thank You'" to  
**Peter Rubenstein** of  
**Pressure Techniques** for  
generously sponsoring our  
**Continental Breakfast**  
and to  
**Concord Foods**  
**Fincher Food Associates**  
and  
**Custom Seasonings**

Sponsors of our Grand Prize Drawing!

## Reception Sponsors

KB Ingredients  
JM Swank  
David Michael Flavors  
Custom Seasonings  
TraceGains, Inc.  
Domino Specialty  
Ingredients  
Ingredient Connections  
Weber Flavors

## Show at a Glance

<b>Seminar Sessions</b>	<b>10:30 AM - 1:45 PM</b>
<b>Supplier Exhibits</b>	<b>2 PM - 6 PM</b>
<b>Wind-down Reception</b> Jillian's 315 Grove Street, Worcester Bar Foods, Cash Bar, Door Prizes Grand Prize drawing (winner must be present)	<b>6:15 PM - ?</b>
Tickets \$25; available at Expo Registration and at the Door.	

# Seminar Sessions

## Continental Breakfast

10:00 AM - 11:30 PM

Third Level, Room C

Sponsored by *Pressure Techniques*

12:30 PM  
-  
1:45 PM

Room E

## "I Laughed, I Cried...I Bought More!" The Link between Emotion and Flavor

**Kathryn Deibler, PhD**

Flavor and emotion has been anecdotally linked for years by leading food and beverage companies. Finally, sound science is showing support of this strong connection. Sensory considerations in product development can lead to compelling products that consumers may come to love...and purchase over and over again! Included will be demonstrations of some of these interesting psychophysical responses.

11:30 AM  
-  
12:30 PM

Room D

## Food Smart: WHY to Go Kosher...HOW to go Kosher

Rabbi Zalman Krems  
*KVH Kosher*

In this presentation we will explore the impact of Kosher certification on quality and GMP. We will also delve into the primary benefits of Kosher, and provide you with everything you need to know to "Go Kosher". Companies already certified will be able to expand their horizons as a broad Global World of Kosher certification is unveiled.

Room E

## "From Beirut to Bogota": Transitioning Authentic Recipes from Ethnic Foods into Specialty Foods

Janis Grover  
*Janis H. Grover LLC*  
Esther Psarakis, President  
*Taste of Crete*

An overview of the issues you need to address as you develop new products concepts and international flavors. Esther Psarakis, will join Janis to share her experience in importing from Crete. Share the goodness of Greek olive oil and cookies for during the presentation and hear how these products were made appealing to the mainstream US consumer..

10:30 AM  
-  
11:30 AM

Room D

## Pest Prevention: The Under-Appreciated Disaster Avoidance Tool

Chris Del Rossi, Founder, Managing Director  
*Food and Drug and the Bug, LLC*

Pest prevention has been the most under prioritized and under funded prerequisite program and this behavior with some processors sometimes turns turns to disaster. Learn tips to avoid the pitfalls at YOUR company!

*The NEIFT Food Industry Expo is produced by...*

Events With Attitude  
3 Ottawa Woods Road  
Scarborough, ME 04074

Shirley Barber  
Phone (207) 839-3064  
Email: shirley@maine.rr.com

events  attitude

# ***Special Thanks to our NEIFT CORPORATE MEMBERS!***

Join this elite group!  
Corporate Membership annual fee \$100  
Gold Corporate annual fee \$250

**100% of Corporate Membership dues are given out each year as Scholarships to our regional food science students.**

Go to [neift.org](http://neift.org) to sign up!



## **Gold Corporate Members**

**Custom Seasonings**

**Elite Spice**

**David Michael & Co.**

**Brady Enterprises, Inc.**

**Newly Weds Foods**

**Hans Kissle**

**Klass Ingredients**

**Monson Companies**

**Tretter Food Ingredients &**

**Packaging**

**Friendly Ice Cream**

**Blount Fine Foods**

**Del-Val Food Ingredients**

## **Corporate Members**

Hunter Walton & Company

GNT USA, Inc.

Pressure Techniques

Prinova

Palsgaard, Inc.

Sethness Products Co.

Weber Flavors

Kalsec, Inc.

Admix Incorporated

Virginia Dare

Mar-Lees Seafood

JM Swank

Prova

Chr. Hansen

Domino Specialty Ingredients

FONA International

Cambridge Brands

American Resource Staffing

Food and Drug and the Bug

B&D Nutritional Ingredients

Garage Door

Show Map

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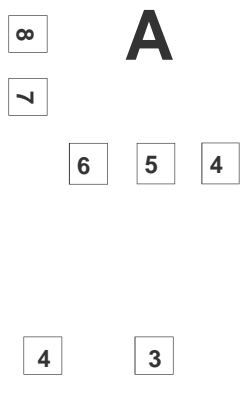
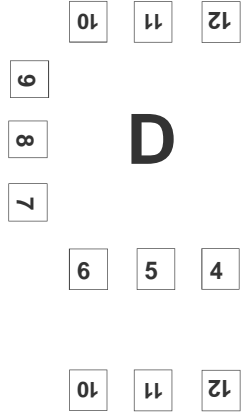
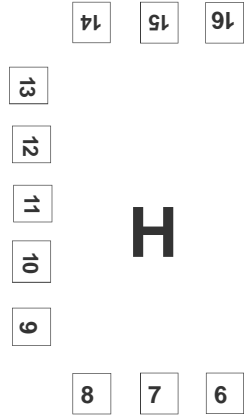
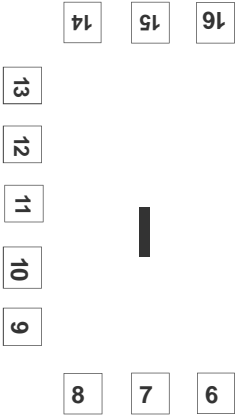
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Entrance

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# Guide to Exhibitors

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I	15	Abbott-Action Inc
E	2	Abelei Flavors
F	8	Accurate Ingredients
J	9	ADM / Matsutani
K	4	Advanced Biotech
M	7	AIC
H	8	Ajinomoto North America
F	5	Almendra Americas
D	12	American Almond
C	11	American Casein Company
F	10	American Fruits & Flavors
M	6	American Resource Staffing
I	4	Artemis International
K	5	Atlantic Chemicals Trading NA
H	9	Atlantic Sweetener Company
E	9	B&D Nutritional Ingredients
E	11	Barry Callebaut
J	1	Batory Foods
B	7	BBC Ingredient Sales
G	6	Bell Flavors & Fragrances Inc.
J	3	BENEO Inc.
B	2	Blue Diamond Growers
H	13	Blue Pacific Flavors
A	4	Blue Planet Foods
H	2	Briess Malt & Ingredients
C	12	Brookfield Engineering Labs
F	9	Butter Buds Food Ingredients
L	12	Callahan Chemical Co.
K	7	Cargill Corn Milling
C	4	Carmi Flavor & Fragrance
F	7	Cascade Specialties/ White Oak Frozen Foods
I	5	Cereal Ingredients
E	6	Chesapeake Spice Company
J	8	Chr. Hansen, Inc.

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H	6	Clofine Dairy/Food Products
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H	12	Colony Gums
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D	11	Crain Walnut
D	12	Creative Food Ingredients
K	9	Creative Labels of Vermont
H	14	Custom Seasonings
K	6	D.D. Williamson and Co.
F	1	David Michael Flavors
I	16	Decas Cranberry Products
M	11	Del-Val Food Ingredients
M	1	Dempsey Corporation
A	9	Domino Specialty Ing.
G	2	DSM Nutritional Products
G	3	DSM Nutritional Products
C	6	Eat Drink Law
C	9	Edlong Dairy Technologies
A	1	Elite Spice
I	6	Enterprise Food Products
I	8	Essex Grain Products
C	10	Fincher Food Associates
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A	10	First Choice Ingredients
D	10	Flavor Dynamics, Inc.
L	13	Flavorchem
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J	6	Glanbia Nutritionals
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D	4	Graceland Fruit
E	5	Hanna Instruments
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A	8	HunterLab
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M	4	IFC Solutions
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G	12	Ingredient Connections
M	5	Ingredion
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G	8	Krueger Food Laboratories
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# Guide to Exhibitors

SECTION TABLE

A	6	Lipscomb Chemical Co.
C	7	Lochhead Vanilla Company
E	4	Marron Foods
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I	7	Mitsubishi Int'l Food Ing.
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C	2	MOCON Inc.
A	12	Monson Companies
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J	12	Naturex Inc
X	1	NEIFT Mystery Key Game
C	1	Newly Weds Foods
I	14	Newtown Foods USA
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J	10	Paradise Fruits NA

SECTION TABLE

B	8	Parker Products
B	4	PB Leiner
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I	13	Prime Ingredients
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L	1	Prova, Inc.
B	10	Red Arrow Products
G	15	ROHA USA
I	11	Royal Ingredients/ Pure Life Organics
F	2	S&D Extracts/ Ingredients
G	10	Savoury Systems Int'l
E	12	Senomyx, Inc.
K	11	Sensient Colors
G	14	Sensus America
B	3	Sethness Products
E	7	Silva International Inc.
H	4	Sloan Sales
H	5	Sloan Sales
H	15	Star Kay White Inc.
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K	8	SuzhouChem
H	16	Sweetener Solutions
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G	7	Thymly Products
J	7	TIC Gums
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D	5	Traina Foods
I	10	Tree Top Inc.
I	16	Tretter Food Ing/Packaging
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D	9	Van de Vries Spice Corp.
G	11	Vegetable Juices, Inc
I	6	Versatile Products & Ing.
F	12	Vida-Blend, LLC.
A	3	Virginia Dare
L	6	Visitor Pass Solutions
I	9	Vita Pakt Citrus Products
A	11	Weber Flavors
H	1	Yeastock Limited



## Congratulations to our 2014 Winners!

At our April Student Recognition meeting the NEIFT was honored to present nearly \$20,000 in scholarships to the following outstanding students!

### Undergraduate Awards

**Melvin I. Darack Award:**  
Paula Feldmar, UMass

David Andrade, Northshore CC  
Kaitlyn Feeney, UMaine  
Elizabeth Sharpe, UMass

### Graduate Awards

**Suppliers Award:**  
Bicheng Wu, UMass

Shintaro Pang, UMass  
Ying Yang, UMass



# Exhibitor Category Information

## Acidulants

Atlantic Chemicals Trading of NA  
Atlantic Sweetner Company  
Batory Foods  
Cargill Corn Milling  
Helm US  
Independent Chemical Co.  
Jungbunzlauer  
Mitsubishi Int'l Food Ing.  
Monson Companies Inc

## Analytical Instruments

Konica Minolta Sensing Americas, Inc.  
MOCON Inc.  
Perten Instruments Inc

## Anticaking Agents

Independent Chemical Co.  
International Fiber Corporation  
Mitsubishi Int'l Food Ing.

## Anti-Microbials

Corbion  
Essex Grain Products  
Gillco Ingredients  
Jungbunzlauer  
Newly Weds Foods  
Versatile Products and Ingredients

## Anti-Oxidants

Artemis International  
B&D Nutritional Ingredients  
DSM Nutritional Products  
Enterprise Food Products  
ICL Food Specialties  
Independent Chemical Co.  
Kalsec, Inc.  
Monson Companies Inc  
Naturex Inc  
Nexira  
Suzhou-Chem Inc.

## Aspartame

Ajinomoto North America  
Atlantic Chemicals Trading of NA  
Callahan Chemical Company  
Helm US  
Independent Chemical Co.  
Suzhou-Chem Inc.

## Baking Inclusions/Decorations

Cereal Ingredients, Inc.  
Creative Food Ingredients  
Decas Cranberry Products inc.  
KB Ingredients  
Natural Products, Inc.  
Paradise Fruits North America, LLC  
Parker Products  
Plymouth Food Ingredients  
Pocantico Resources Inc.  
Star Kay White Inc.  
Tretter Food Ing. & Packaging  
Versatile Products and Ingredients

## Baking Mixes

Ingredion  
Thymly Products

## Batters/Breading

Newlyweds Foods  
Thymly Products

## Beverage Bases

Golden 100, Inc.

## Bonding Agents

Ajinomoto North America

## Botanicals/ Botanical Extracts

Artemis International  
B&D Nutritional Ingredients  
Bell Flavors & Fragrances  
DSM Nutritional Products  
Ingredient Connections  
Naturex Inc  
Nexira  
Prinova  
Teawolf

## Brokers/ Ingredients

Accurate Ingredients, Inc.  
Atlantic Chemicals Trading of NA  
BBC Ingredient Sales Co  
Fincher Food Associates  
Ingredient Connections Inc.  
Klass Ingredients  
Plymouth Food Ingredients  
Tree Top Inc.

## Business Services

Eat Drink Law

## Capsicums

Chesapeake Spice Company  
Ingredient Connections  
Kalsec, Inc.

## Caramel Color

D.D. Williamson and Co., Inc.  
Flavorchem Inc.  
Gold Coast Ingredients, Inc.  
Prime Ingredients  
ROHA USA  
Sethness Products Co.

## Caramelized Sugar

Enterprise Food Products

## Caseinates

American Casein Company

## Cereals (as Ingredients)

Blue Planet Foods, Inc.

## Cheese

First Choice Ingredients  
Gamay Flavors (flavors)  
Hunter Walton & Co. Inc.  
JM Swank  
Thiel Cheese & Ingredients, LLC

## Cheese Powders

Del-Val Food Ingredients  
Essex Grain Products  
First Choice Ingredients  
Gamay Flavors  
Hunter Walton & Co. Inc.

## Chemicals, Food

AIC  
Callahan Chemical Company  
ICL Food Specialties  
Lincoln Fine Ingredients

## Chia Seeds/Oils

Colony Gums

## Chocolate

Barry Callebaut  
Klass Ingredients  
Lochhead Vanillas (flavor)  
Newtown Foods USA  
Parker Products  
Teawolf (distillates)

## Coatings, Ice Cream

Barry Callebaut  
Enterprise Food Products  
Nexira  
Parker Products  
Star Kay White Inc.

## Cocoa

Barry Callebaut  
BBC Ingredient Sales Co  
Essex Grain Products  
Flavorchem Inc.  
Gillco Ingredients  
KB Ingredients  
Lipscomb Chemical Company  
Newtown Foods USA  
Teawolf (distillates)  
Tretter Food Ing. & Packaging  
Virginia Dare (concentrates)

## Coconut

Tree Top, Inc.

## Co-enzyme Q10

DSM Nutritional Products  
Hormel Foods  
Mitsubishi International Food Ing.

## Coffee

Flavorchem Inc.  
S&D Extracts and Ingredients  
Synergy  
Teawolf (distillates)  
Virginia Dare (concentrates)

## Color Testing

Konica Minolta Sensing Americas  
(colorimeters, spectrophotometers)

## Colors, Artificial

Carmi Flavor & Fragrance  
David Michael Flavors  
Flavorchem Inc.  
Glanbia Nutritionals  
Gold Coast Ingredients, Inc.  
IFC Solutions  
Mitsubishi International Food Ing.  
Prime Ingredients  
ROHA USA  
Sensient Colors LLC  
Virginia Dare



**Colors, Natural**

Briess Malt & Ingredients  
Carmi Flavor & Fragrance  
Chr. Hansen, Inc.  
D.D. Williamson and Co., Inc.  
(caramelized)  
David Michael Flavors  
Dempsey Corporation  
Flavorchem Inc.  
Glanbia Nutritionals  
GNT USA, Inc.  
Gold Coast Ingredients, Inc.  
IFC Solutions  
Kalsec, INC.  
Lipscomb Chemical Company  
Mitsubishi International Food Ing.  
Naturex Inc  
Pocantico Resources Inc.  
Prime Ingredients  
ROHA USA  
Sensient Colors LLC  
Virginia Dare

**Contract Blending**

American Casein Company  
Custom Seasonings, Inc  
Glanbia Nutritionals  
IFC Solutions  
Plymouth Food Ingredients  
Sweetener Solutions

**Contract Drying**

American Casein Company

**Cookies/Crackers**

Creative Food Ingredients  
Parker Products  
Thymly Products  
Tretter Food Ing. & Packaging

**Corn, Dry Milled**

Cargill Corn Milling

**Corn Syrup/ Sweeteners**

Cargill Corn Milling  
Essex Grain Products  
JM Swank  
Tate & Lyle

**Corrugated Packaging**

International Paper

**Cranberries**

Decas Cranberry Products  
Ocean Spray Cranberries  
Tretter Ingredients & Packaging

**Custom Blending**

American Casein Company  
Briess Malt & Ingredients  
Colony Gums, Inc  
Corbion  
DSM Nutritional Products  
Elite Spice  
Foran Spice Co., Inc.  
IFC Solutions  
Natural Products, Inc.  
Newly Weds Foods  
Parker Products  
Plymouth Food Ingredients  
Silva International Inc.

Sweetener Solutions  
The Wright Group  
Thymly Products  
Van de Vries Spice Corporation  
Vida-Blend, LLC.

**Dairy Ingredients/Enzyme Modified**

Accurate Ingredients, Inc.  
Butter Buds Food Ingredients  
Del-Val Food Ingredients  
Edlong Dairy Technologies  
First Choice Ingredients  
Gamay Flavors  
Hunter Walton & Co. Inc.  
Ingredient Connections  
Ingredient  
Thiel Cheese & Ingredients

**Dairy & Meat Cultures**

DuPont Health & Nutrition

**Dairy Products**

Butter Buds Food Ingredients  
Clofine Dairy & Food Products, Inc.  
Edlong Dairy Technologies  
First Choice Ingredients  
Hormel Foods  
Hunter Walton & Co. Inc.  
JM Swank  
Marron Foods  
Parker Products  
SunOpta  
Thiel Cheese & Ingredients, LLC  
Thymly Products  
Tretter Food Ing. & Packaging

**Decontamination/Sanitation**

ClorDiSys Solutions

**Denatured Spirits**

Mizkan Americas

**Dessert Toppings**

Blue Planet Foods

**Dextrose**

Atlantic Sweetner Company  
Essex Grain Products  
Gillco Ingredients

**Displays/Designs**

International Paper

**Document Management**

TraceGains, Inc.

**Egg Replacers**

Natural Products, Inc.  
Nexira  
Thymly Products

**Emulsifiers**

American Casein Company  
Batory Foods  
Callahan Chemical Company  
Carmi Flavor & Fragrance  
Colony Gums, Inc  
Corbion  
David Michael Flavors  
Del-Val Food Ingredients  
Gillco Ingredients

ICOF America  
IFC Solutions  
Independent Chemical Co.  
Ingredient  
Jungbunzlauer  
Mitsubishi Int'l Food Ing.  
Monson Companies Inc  
Natural Products, Inc.  
Nexira  
Palsgaard Incorporated  
PB Leiner  
TIC Gums

**Encapsulated Ingredients**

Bell Flavors & Fragrances  
Carmi Flavor & Fragrances  
The Wright Group

**Enzymes**

Chr. Hansen, Inc.  
Enzyme Development Corp.  
The Wright Group

**Equipment, laboratory**

Hanna Instruments  
HunterLab  
Konica Minolta Sensing Americas, Inc.  
MOCON Inc.  
Perten Instruments Inc

**Equipment, manufacturing**

HunterLab  
Konica Minolta Sensing Americas, Inc.

**Equipment, sanitation**

ClorDiSys Solutions, Inc.

**Essences**

Synergy

**Extracts, Coffee**

Autocrat Natural Ingredients

**Fat Substitutes**

ICOF America  
Nexira  
Yeastock Ltd.

**Fats/Oils**

Corbion  
Hormel Foods  
ICOF America  
JM Swank  
Stratas Foods  
SunOpta

**Fiber, Non-Caloric**

ADM/Matsutani  
Del-Val Food Ingredients  
Dempsey Corporation  
Herbstreith & Fox  
International Fiber Corporation  
Nexira  
Sensus America, Inc.  
SunOpta

**Fiber, Soluble**

ADM/Matsutani  
Atlantic Sweetner Company  
B&D Nutritional Ingredients  
BENEO Inc.

Dempsey Corporation  
Gillco Ingredients  
Nexira  
Pocantico Resources Inc.  
Sensus America, Inc.  
Tate & Lyle  
TIC Gums

#### **Flavor Delivery Systems**

American Fruits & Flavors  
Bell Flavors & Fragrances  
Cereal Ingredients, Inc.  
David Michael Flavors  
Dempsey Corporation  
Flavorchem Inc.  
Ingrediention  
Lochhead Vanillas  
Northwestern Extract  
Target Flavors, Inc.  
Vegetable Juices, Inc  
Virginia Dare

#### **Flavor Enhancers**

Abelei Flavors  
ADM/Matsutani  
Ajinomoto North America  
American Fruits & Flavors  
Bell Flavors & Fragrances  
Butter Buds Food Ingredients  
Carmi Flavor & Fragrance  
CJ AMERICA  
Comax Flavors  
David Michael Flavors  
Dempsey Corporation  
Enterprise Food Products  
Flavor Dynamics, Inc.  
Gold Coast Ingredients, Inc.  
Helm US  
Hormel Foods  
Ingredient Connections  
International Bakers Services  
Lochhead Vanillas  
Mizkan Americas  
Monson Companies Inc  
Naturex Inc  
Nexira  
Northwestern Extract  
OSF Flavors  
Ottens Flavors  
Red Arrow Products Company LLC  
Savoury Systems International, Inc.  
Target Flavors  
Vegetable Juices, Inc  
Versatile Products and Ingredients  
Virginia Dare  
Weber Flavors  
Yeastock Ltd.

#### **Flavor Modulators**

Senomyx, Inc.

#### **Flavoring Bases, Variegates**

Star Kay White

#### **Flavors & Extracts - SAVORY**

American Fruits & Flavors  
Bell Flavors & Fragrances Inc.  
Blue Pacific Flavors  
Carmi Flavor & Fragrance  
Comax Flavors

David Michael Flavors  
Del-Val Food Ingredients  
Dempsey Corporation  
Enterprise Food Products  
Fincher Food Associates  
Flavor Dynamics, Inc.  
Flavorchem Inc.  
FONA International  
Gamay Flavors  
Gold Coast Ingredients, Inc.  
Helm US  
Hormel Foods  
Innova Flavors  
Kalsec, Inc.  
Lochhead Vanillas  
Mitsubishi International Food Ingredients  
Mizkan Americas  
OSF Flavors  
Ottens Flavors  
Prime Ingredients  
Red Arrow Products Company LLC  
Silva International Inc.  
Vegetable Juices, Inc  
Versatile Products and Ingredients  
Yeastock Ltd.

#### **Flavors & Extracts- SWEET**

Abelei Flavors  
American Fruits & Flavors  
Bell Flavors & Fragrances Inc.  
Blue Pacific Flavors  
Carmi Flavor & Fragrance  
Comax Flavors  
David Michael Flavors  
Dempsey Corporation  
Enterprise Food Products  
Edlong Dairy Flavors  
Flavor Dynamics, Inc.  
Flavorchem Inc.  
FONA International  
Gold Coast Ingredients, Inc.  
Golden 100, Inc.  
Helm US  
Hormel Foods  
KB Ingredients  
Lochhead Vanillas  
Mitsubishi International Food Ingredients  
Northwestern Extract  
OSF Flavors  
Ottens Flavors  
Parker Products Inc.  
Prime Ingredients  
Prinova  
Prova, Inc.  
Sweetener Solutions  
Synergy  
Target Flavors, Inc.  
Vegetable Juices, Inc  
Versatile Products and Ingredients  
Virginia Dare  
Weber Flavors

#### **Flour**

Batory Foods  
Domino Specialty Ingredients  
Ingredient Connections  
JM Swank  
Sloan Sales Inc.

#### **Food Bases/Glazes**

Custom Seasonings, Inc  
Elite Spice

#### **Food Production**

Custom Seasonings, Inc

#### **Fragrances**

Bell Flavors & Fragrances  
Flavorchem Inc.  
Helm US  
Monson Companies

#### **Freeze Dried Ingredients**

Freeze-Dry Ingredients (fruits, vegetables, herbs)

#### **Fructose**

Atlantic Sweetner Co.

#### **Fruit, Canned**

Knouse Foods

#### **Fruit Dried**

Artemis International  
BBC Ingredient Sales Co  
Decas Cranberry Products inc.  
Freeze-Dry Ingredients  
Graceland Fruit  
Milne Fruit Products  
Ocean Spray  
Paradise Fruits North America, LLC  
Plymouth Food Ingredients  
Pocantico Resources Inc.  
Silva International Inc.  
Sloan Sales (figs)  
Traina Foods  
Tree Top, Inc.  
Vita Pakt Citrus Products

#### **Fruit, fresh/frozen**

Artemis International  
Decas Cranberry Products inc.  
Graceland Fruit  
JM Swank  
Milne Fruit Products  
Ocean Spray  
Tree Top, Inc.  
Vita Pakt Citrus Products

#### **Fruit Juice Concentrates**

American Fruits & Flavors  
Artemis International  
Decas Cranberry Products inc.  
Golden 100, Inc.  
Klass Ingredients  
Milne Fruit Products  
Ocean Spray  
Paradise Fruits North America, LLC  
Tree Top, Inc.  
Tretter Food Ing. & Packaging  
Vita Pakt Citrus Products

#### **Fruit Juice, Single Strength, Aseptic**

Knouse Foods

#### **Fruit Seeds/Oils**

Tree Top, Inc.  
VitaPakt Citrus Products/B.A. Carlson

#### **Fruits and Fillings, aseptic**

Knouse Foods

**FSMA Compliance**

TraceGains, Inc.

**Gelling Agents/Gums**

BBC Ingredient Sales Co  
 Colony Gums, Inc  
 Herbstreith & Fox  
 Nexira  
 PB Leiner  
 Pocantico Resources Inc.

**Gluten Free Ingredients**

International Fiber Corporation

**Grains/Beans/Seeds**

Briess Malt & Ingredients  
 Chesapeake Spice Co.  
 Ingredient Connections  
 JM Swank

**Guayusa Extract**

Teawolf

**Hibiscus**

Teawolf

**Honey**

Atlantic Sweetner Co.  
 BBC Ingredient Sales Co.  
 Domino Specialty Ingredients

**HVP**

Innova Flavors  
 Savoury Systems Int'l

**Hydrocolloids**

Colony Gums, Inc.

**Hydrolysates**

Innova Flavors  
 PB Leiner

**Ice Cream Inclusions/Sprinkles**

Barry Callebaut  
 Cereal Ingredients, Inc.  
 Creative Food Ingredients  
 Star Kay White Inc.  
 Tree Top Inc.  
 Tretter Food Ing. & Packaging

**Ingredient Distributors/Suppliers**

Accurate Ingredients, Inc.  
 AIC  
 Atlantic Chemicals Trading of North America, Inc.  
 Atlantic Sweetner Company  
 B&D Nutritional Ingredients  
 Batory Foods  
 Blue Diamond Growers  
 Clofine Dairy & Food Products, Inc.  
 Essex Grain Products  
 Independent Chemical Co.  
 JM Swank  
 KB Ingredients  
 Lincoln Fine Ingredients  
 Lipscomb Chemical Company  
 Mitsubishi International Food Ingredients  
 Prinova  
 Suzhou-Chem Inc.  
 Thymly Products, Inc.  
 Univar USA

**Ingredients for Flavors**

Accurate Ingredients, Inc.  
 Advanced Biotech  
 Barry Callebaut  
 Bell Flavors & Fragrances Inc.  
 Briess Malt & Ingredients Co.  
 Cascade Specialties/White Oak Frozen Foods  
 Cereal Ingredients, Inc.  
 Del-Val Food Ingredients  
 Helm US  
 Ingredient Connections Inc.  
 Lochhead Vanillas  
 Mitsubishi International Food Ingredients  
 Naturex Inc  
 Red Arrow Products Company LLC  
 Savoury Systems International, Inc.  
 Teawolf  
 Thymly Products, Inc.  
 Vegetable Juices, Inc  
 Yeastock Ltd.

**Inulin (Chicory Root Fiber)**

BENEO Inc.  
 Dempsey Corporation  
 Gillco Ingredients  
 Pocantico Resources Inc.  
 Sensus America, Inc.

**Kosher Ingredients**

Accurate Ingredients, Inc.  
 Ajinomoto North America  
 American Casein Company  
 American Fruits & Flavors  
 Barry Callebaut  
 Butter Buds Food Ingredients  
 Chesapeake Spice Company  
 Elite Spice  
 Foran Spice Co., Inc.  
 Freeze-Dry Ingredients  
 ICOF America  
 IFC Solutions  
 KB Ingredients  
 Lincoln Fine Ingredients  
 Marron Foods  
 Mizkan Americas  
 Newly Weds Foods  
 Nexira  
 Paradise Fruits North America, LLC  
 Parker Products  
 PB Leiner  
 Savoury Systems International, Inc.  
 Tree Top Inc.  
 Van de Vries Spice Corporation  
 Vita Pakt Citrus Products  
 Yeastock Ltd.

**Labels**

Creative Labels of Vermont

**Labor, Direct Hire or Temporary**

American Resource Staffing

**Laboratory Services**

*a: analytical*  
 IEH Laboratories & Consulting Group  
 Krueger Food Laboratories  
 Microbac Laboratories, Inc.  
 MOCON Inc.

*b: consumer testing*

IEH Laboratories & Consulting Group  
 Microbac Laboratories, Inc.

*c: microbiological*

IEH Laboratories & Consulting Group  
 Krueger Food Laboratories  
 Microbac Laboratories, Inc.  
 MOCON Inc.

*d:nutritional labeling*

IEH Laboratories & Consulting Group  
 Krueger Food Laboratories  
 Microbac Laboratories, Inc.

*e:product development*

Custom Seasonings, Inc  
 Elite Spice  
 Microbac Laboratories, Inc.  
 MOCON Inc.  
 Target Flavors, Inc.

**Lactic Acid**

Corbion  
 Jungbunzlauer  
 Mitsubishi Int'l Food Ing.

**Legal Services**

Eat Drink Law

**Malt**

Briess Malt & Ingredients  
 Domino Specialty Ingredients  
 Northwestern Extracts

**Manufacturing/Co-packing**

American Casein Company  
 Blue Planet Foods, Inc.  
 Custom Seasonings, Inc  
 Elite Spice  
 Gamay Flavors  
 Natural Products, Inc.  
 Thymly Products  
 Tree Top, Inc.

**Marinades**

Custom Seasonings

**Masking/Bitter Blocking**

ADM/Matsutani  
 Bell Flavors & Fragrances  
 Butter Buds Food Ingredients  
 Briess Malt & Ingredients  
 Callahan Chemical Company  
 Edlong Dairy Technologies  
 Briess Malt & Ingredients  
 Target Flavors  
 OSF Flavors  
 Versatile Products and Ingredients  
 Virginia Dare

**Mediterranean/Mexican Ingredients**

Bell Flavors & Fragrances  
 Gamay Flavors  
 Plymouth Food Ingredients

**Meats/Poultry**

Jungbungzlauer  
 Hormel Foods

**Medium Chain Triglycerides**

ICOF America

**Microbial Decontamination**

ClorDiSys Solutions, Inc.

**Minerals**

AIC  
Corbion  
DSM Nutritional Products  
Jungbunzlauer  
Lipscomb Chemical Company  
The Wright Group

**Molasses**

Domino Specialty Ingredients  
JM Swank  
KB Ingredients

**Monosodium Glutamate**

Ajinomoto North America  
Mitsubishi Int'l Food Ing.

**Mustard**

Olds Products Company

**Nutraceuticals**

Artemis International  
B&D Nutritional Ingredients  
CJ America  
DSM Nutritional Products  
Enterprise Food Products  
Helm US  
Lincoln Fine Ingredients  
Naturex Inc  
Silva International Inc.  
Yeastock Ltd.

**Nutrient Premixes**

DSM Nutritional Products  
Vida-Blend, LLC

**Nutritional Supplements**

Artemis International  
Helm US  
Ingredion  
Prinova  
The Wright Group  
Vida-Blend, LLC.

**Nuts**

American Almond  
Blue Diamond Growers  
Crain Walnut  
Klass Ingredients  
Nida Trading Corporation  
Sloan Sales Inc.  
Tretter Food Ing. & Packaging

**Oats**

Blue Planet Foods (toasted)

**Oleoresins**

BBC Ingredient Sales Co  
Kalsec, Inc.

**Oligofructose**

BNEO Inc.  
Sensus America, Inc.

**Omega 3 Fatty Acids**

Hormel Foods  
The Wright Group

**Organic Ingredients**

B&D Nutritional Ingredients  
Butter Buds Food Ingredients  
Del-Val Food Ingredients  
Domino Specialty Ingredients  
Gamay Flavors  
IFC Solutions  
Lochhead Vanillas  
OSF Flavors  
Savoury Systems International, Inc.  
Target Flavors, Inc.  
Van de Vries Spice Corporation

**Packaging**

Abbott-Action Inc  
International Paper  
Tretter Food Ing. & Packaging

**Pasta**

Freeze-Dry Ingredients, Inc.

**Peanut Butter**

Hormel Foods

**Pepper Sauces/Mash/Chaff**

Ingredient Connections Inc.

**Pest Management Services**

Food and Drug and the Bug, LLC

**Phosphates**

Callahan Chemical Company  
ICL Food Specialties  
Independent Chemical Co.

**Polyols**

Ingredion

**Powder Flow Testing**

Brookfield Engineering

**Prebiotics**

ADM/Matsutani  
BNEO Inc.  
Sensus America, Inc.

**Probiotics**

B&D Nutritional Ingredients  
TIC Gums

**Quality Assurance**

TraceGains, Inc.

**Recruiting**

American Resource Staffing

**Rice**

BBC Ingredient Sales Co  
BNEO Inc.

**Rosemary Extracts**

KALSEC®, Inc.  
Naturex Inc.

**Sanitation Products/Services**

Food and Drug and the Bug, LLC

**Sauces**

Batory Foods  
Gamay

**Seafood Extracts**

Del-Val Food Ingredients  
Savoury Systems International, Inc.

**Seasoning Blends**

Custom Seasonings, Inc.  
Elite Spice  
Foran Spice Co., Inc.  
Fuchs North America, Inc.  
Gamay Flavors  
Kalsec, Inc.  
Newly Weds Foods  
Thymly Products, Inc.  
Van de Vries Spice Corporation  
Vita Pakt Citrus Products  
**Seaweed/Algae**  
Colony Gums

**Sensory Modifiers**

Domino Specialty Ingredients  
Flavorchem Inc.

**Smoke Flavors**

Red Arrow Products Company

**Sodium Reduction**

Savoury Systems Int'l

**Software**

Konica Minolta/Sensing Americas (color analysis)

**Soy Flour**

CHS Inc.  
Natural Products, Inc.

**Soy Milk**

Natural Products

**Soy Protein**

Atlantic Sweetener Company  
Batory Foods  
Cereal Ingredients, Inc.  
CHS Inc.  
Helm US

**Soy Sauce**

Ajinomoto North America  
Fincher Food Associates

**Spices/Herbs**

Accurate Ingredients, Inc.  
Cascade Specialties/White Oak Frozen Foods  
Chesapeake Spice Company  
Custom Seasonings, Inc  
Elite Spice  
Foran Spice Co., Inc.  
Freeze-Dry Ingredients (herbs)  
Fuchs North America, Inc.  
Kalsec, Inc.  
Naturex Inc  
Newly Weds Foods  
Plymouth Food Ingredients  
Van de Vries Spice Corporation

**Stabilizers**

ADM/Matsutani  
Callahan Chemical Company  
Colony Gums, Inc  
David Michael Flavors  
Nexira  
Palsgaard Incorporated  
PB Leiner  
Pocantico Resources Inc.  
Thymly Products

TIC Gums

#### **Sterilization**

ClorDiSys Solutions

#### **Stocks, Broths, Bases**

Hormel Foods

Yeastock Ltd.

#### **Sucralose**

Suzhou-Chem

#### **Sugar Replacements**

ADM/Matsutani

Ajinomoto North America

Almendra Americas

BENEO Inc.

Cargill, Inc. (Cargill Corn Milling)

Domino Specialty Ingredients

Jungbunzlauer

Lipscomb Chemical Company

Nexira

Sensus America, Inc.

Suzhou-Chem Inc.

Sweetener Solutions

#### **Sugars/Sweeteners**

American Fruits & Flavors

Atlantic Chemicals Trading of NA

Atlantic Sweetener Company

Batory Foods

Briess Malt & Ingredients Co.

Callahan Chemical Company

Cargill Corn Milling

Domino Specialty Ingredients

Enterprise Food Products

Essex Grain Products

Gillco Ingredients

Helm US

Herbstreith & Fox

Jungbunzlauer

KB Ingredients

Pocantico Resources Inc.

Prinova

Royal Ingredients/Pure Life Organics

Suzhou-Chem Inc.

Sweetener Solutions

#### **Supplier Management**

TraceGains, Inc.

#### **Tea**

Finlay Tea Solutions

Flavorchem Inc.

Ingredient Connections

KB Ingredients

S&D Extracts and Ingredients

Synergy

Teawolf

Virginia Dare (concentrates)

#### **Texture Analyzers**

Brookfield Engineering Labs

Perten Instruments Inc

#### **Thickeners/Starches/Gums**

ADM/Matsutani

AIC

Batory Foods

Callahan Chemical Company

Colony Gums, Inc

Essex Grain Products

Gillco Ingredients

Herbstreith & Fox

Independent Chemical Co.

Ingredient

Jungbunzlauer

Lipscomb Chemical Company

Monson Companies Inc

Nexira

TIC Gums

#### **Toll Blending**

Vida-Blend, LLC

#### **Tomato Products**

BBC Ingredient Sales

Sloan Sales Inc.

#### **Vanilla**

Bell Flavors & Fragrances

Flavorchem Inc.

Gold Coast Ingredients

Lochhead Vanillas (GMO free)

Northwestern Extract

OSF Flavors

Prova, Inc.

Synergy

Target Flavors Inc.

Teawolf

Virginia Dare

Weber Flavors

#### **Vegetable Juices/Juice Concentrates**

Ingredient Connections Inc.

Vegetable Juices, Inc.

#### **Vegetable Protein**

BBC Ingredient Sales Co.

#### **Vegetables**

Cascade Specialties (reduced moisture)

Mizkan (chilies, jalapenos)

Vegetable Juices Inc. (purees & dices, brined)

#### **Vegetables, Canned**

Fincher Food Associates

Mizkan Americas

Plymouth Food Ingredients

#### **Vegetables, Dried**

BBC Ingredient Sales Co

Cascade Specialties

Elite Spice

Freeze-Dry Ingredients

Milne Fruit Products

Mizkan Americas

Paradise Fruits North America, LLC

Silva International Inc.

Traina Foods

#### **Vegetables/fresh/ frozen**

Cascade Specialties/White Oak Frozen Foods

Fincher Food Associates

Mizkan Americas

Plymouth Food Ingredients

#### **Vegetables/ Smoked**

Cascade Specialties

#### **Vinegar**

Mizkan Americas

#### **Viscometers**

Brookfield Engineering Labs

Perten Instruments Inc

#### **Vitamins/Enrichments**

AIC

Atlantic Chemicals Trading of NA

B&D Nutritional Ingredients

Corbion

DSM Nutritional Products

Glanbia Nutritionals

Prinova

Suzhou-Chem Inc. (Vitamin C)

The Wright Group

Vida-Blend, LLC. (custom, premixes)

#### **Whey Protein Concentrate**

Batory Foods

Hunter Walton & Co. Inc.

Independent Chemical Co.

Marron Foods

#### **Visitor Management**

Visitor Pass Solutions

#### **Whey Protein Isolates**

Hunter Walton & Co.

Marron Foods

#### **Wines, Cooking**

Mizkan Americas

#### **Yeast Extracts/Yeast**

Accurate Ingredients, Inc.

Ajinomoto North America

Dempsey Corporation

Ingredient Connections

KB Ingredients

Mitsubishi Int'l Food Ing.

Savoury Systems Int'l, Inc.

Yeastock Ltd.

**ADM / Matsutani**

Tu Tran  
860-463-8455  
tutran@matsutani.com  
www.fibersol.com

**Abelei Flavors**

Jackie Humphrey  
772-633-1300  
jhumphrey@abelei.com  
www.abelei.com

**Ajinomoto North America**

Ken Tragash  
973-534-8191  
tragashk@ajiusa.com  
www.ajiusa.com

**American Casein Company**

Ra Yoo  
609-387-3130 x287  
yoo@109elbow.com  
www.americancasein.com

**Artemis International**

Tom Jones  
617-513-4487  
tom@poweroffruit.com  
www.artemis-international.com

**B&D Nutritional Ingredients**

Scott D. Murray  
508-735-1788  
s\_murray@bdnutritional.com  
www.bdnutritional.com

**Barry Callebaut**

Kristina Sanford  
717-279-1900  
kristina\_sanford@barry-callebaut.com  
www.barry-callebaut.com

**Blue Diamond Growers**

Richard Andonian  
916-446-8411  
randonian@bdgrowers.com  
www.bdingredients.com

**AIC**

Mark Robertson  
800-238-0001  
mr@aicma.com  
www.aicma.com

**Accurate Ingredients**

Eric Wieland  
516-496-2500  
ewieland@acing.net  
www.acing.net

**Almendra Americas**

Eric Zabin  
404-395-0219  
eric.zabin@almendra.com.sg  
www.almendra.com

**American Fruits & Flavors**

James Cresant  
818-899-9574  
james\_cresant@americanfruit.com  
www.americanfruits-flavors.com

**Atlantic Chemicals Trading of NA**

Bill Foley  
617-292-0072  
b.foley@act.de  
www.act.de

**BBC Ingredient Sales**

Bill Burnett  
800-355-1206  
bill@bbcingredient.com  
www.bbcingredient.com

**Batory Foods**

Liisa Holcomb  
508-881-7638  
lholcomb@batoryfoods.com  
www.batoryfoods.com

**Blue Pacific Flavors**

Maria Mitchell  
949-455-0835  
maria@bpflavors.com  
www.bluepacificflavors.com

**Abbott-Action Inc**

Gregory Archer  
617-645-9593  
garcher@abbottaction.com  
www.abbottaction.com

**Advanced Biotech**

Bill Becker  
973-339-6242  
bill@adv-bio.com  
www.adv-bio.com/ProdSearch.aspx

**American Almond**

Caleb Berridge  
716-864-3001  
calebb@klassingredients.com  
www.klassingredients.com

**American Resource Staffing**

Alex Fay  
860-983-1934  
afay@arsnjobs.com  
www.arsnjobs.com

**Atlantic Sweetener Company**

Frank Olivo  
609-561-6444  
folivo@atlanticsweetner.com  
www.atlanticsweetner.com

**BENEO Inc.**

Kyle Krause  
973-867-2140 X318  
kyle.krause@beneo.com  
www.beneo.com

**Bell Flavors & Fragrances Inc.**

Jeff Shaw  
203-331-3166  
jshaw@bellff.com  
bellff.com

**Blue Planet Foods**

Jaime Maner  
423-396-3145 ext. 68550  
Jaime.Maner@mckee.com  
www.blueplanetfoods.net

**Briess Malt & Ingredients**

Steve King  
920-849-7711  
info@briess.com  
www.briess.com

**CHS Inc.**

David Frumkin  
610-438-1600  
david.frumkin@chsinc.com  
www.chsinc.com

**Cargill Corn Milling**

Dan McElwee  
937-237-1268  
Dan\_McElwee@cargill.com  
www.cargill.com

**Cereal Ingredients**

Joseph Charnowski  
314-576-9675  
JCharnowski@cerealingredients.com  
www.Cerealingredients.com

**Clofine Dairy & Food Products**

Robert Bernisky  
800-441-1001  
rbernisky@clofinedairy.com  
www.clofinedairy.com

**Comax Flavors**

Eric Huss  
800-992-0629  
ehuss@comaxflavors.com  
www.comaxflavors.com

**Creative Food Ingredients**

Caleb Berridge  
716-864-3001  
Caleb@klassingredients.com  
www.creativefoods.com/

**D.D. Williamson and Co.**

Mark Murphy  
502-560-5332  
mark.murphy@ddwcolor.com  
www.ddwcolor.com

**Brookfield Engineering Labs**

Eric Chiang  
508-946-6200 x7221  
e\_chiang@brookfieldengineering.com  
www.brookfieldengineering.com

**CJ America**

Jeffrey Swan  
847-772-0181  
cjswan12@gmail.com  
www.cjbio.net

**Carmi Flavor & Fragrance**

Jasmine Lee  
631-561-1627  
jasmine@carmiflavors.com  
www.carmiflavors.com

**Chesapeake Spice Company**

Jeremy Fair  
410-273-2146  
fairj@chesapeake spice.com  
chesapeake spice.com

**ClorDiSys Solutions**

Tyler Mattson  
908-236-4100  
tylerrmattson@clordisys.com  
www.clordisys.com

**Corbion**

Dana Brown  
315-867-7321  
Dana.brown@corbion.com  
Www.corbion.com

**Creative Labels of Vermont**

Jim Pinsonneault  
802-578-4002  
jp@clouv.com  
www.clouv.com

**DSM Nutritional Products**

Bill Richards  
518-372-5155  
bill.richards@dsm.com  
www.fortitechpremixes.com

**Butter Buds Food Ingredients**

Jack Carini  
262-498-3983  
jcarini@bbuds.com  
www.ButterBuds.com

**Callahan Chemical Co.**

Michael Pedroli  
508-328-8878  
mpedroli@calchem.com  
www.calchem.com

**Cascade Specialties/White Oak Frozen Foods**

J.C. Sollazzo  
631-697-9526  
JC.Sollazzo@cascadespec.com  
www.cascadespec.com

**Chr. Hansen, Inc.**

Maria Conrardy  
732-246-0093  
usmco@chr-hansen.com  
www.chr-hansen.com

**Colony Gums**

Kenny Connolly  
704-226-9666  
kconnolly@colonygums.com  
www.colonygums.com

**Crain Walnut**

Caleb Berridge  
716-864-3001  
calebb@klassingredients.com  
www.crainwalnut.com

**Custom Seasonings**

Mark Dellafera  
978-762-6300  
mark@customseasonings.com  
www.customseasonings

**David Michael Flavors**

Jeffrey Alpert  
802-318-2828  
jalpert@dmflavors.com  
www.dmflavors.com



**Decas Cranberry Products**

jack Tretter  
617-842-2835  
tretjack@aol.com  
decascranberry.com

**Domino Specialty Ingredients**

David Poust  
410-783-4672  
david.poust@asr-group.com  
www.dominospecialtyingredients.com

**Elite Spice**

Andrew Wales  
617-721-9370  
awales@elitespice.com  
www.elitespice.com

**FONA International**

Terri Bell  
630-578-8600  
tbell@fona.com  
www.fona.com

**First Choice Ingredients**

Mary Randzo  
262-251-4322  
randzom@fcingredients.com  
www.fcingredients.com

**Food and Drug and the Bug**

Chris DelRossi  
603-318-1990  
chrisd@foodanddrugandthebug.com  
www.foodanddrugandthebug.com

**Fuchs North America, Inc.**

Mike Loehfelm  
443-929-5624  
mloehfelm@fuchsna.com  
www.fuchsna.com

**Gillco Ingredients**

Matt Berry  
760-213-6766  
mberry@gillco.com  
http://www.gillco.com

**Del-Val Food Ingredients**

Frank Ahern  
781-710-4161  
fahern@dvfi.com  
www.dvfi.com

**Eat Drink Law**

Devin Morgan  
607-643-5777  
dsm@eatdrinklaw.com  
www.eatdrinklawc.om

**Enterprise Food Products**

Cate Rose  
845-358-1958  
cater@enterprisefood.com  
www.enterprisefood.com

**Fincher Food Associates**

Pat Fincher  
978-443-4606  
Pat@fincherfood.com  
fincherfood.com

**Flavor Dynamics, Inc.**

Colleen Roberts  
908-601-4044  
colleenr@flavordynamics.com  
www.flavordynamics.com

**Foran Spice Co.**

Alan Smolen  
800-558-6030  
alan-smolen@foranspice.com  
www.foranspice.com

**GNT USA, Inc.**

Jeannette O'Brien  
914-524-0600  
jobrien@gntusa.com  
www.gnt-group.com

**Glanbia Nutritionals**

Melanie Brechka  
760-438-0089  
mbrechka@glanbia.com  
www.glanbianutritionals.com

**Dempsey Corporation**

Kurt Rothenberger  
704-708-5295  
kurt@dempseycorporation.com  
www.dempseycorporation.com

**Edlong Dairy Technologies**

Sandra Lavallee  
617-283-6258  
slavallee@edlong.com  
www.edlong.com

**Essex Grain Products**

Keith Meehan  
603-828-6756  
kmeehan@essexgrain.com  
www.essexgrain.com

**Finlay Tea Solutions**

Tara Liles  
862-228-1610  
tara.liles@finlays.net  
www.finlays.net

**Flavorchem**

John Pasciuto  
630-932-8100  
jpasciuto@flavorchem.com  
www.flavorchem.com

**Freeze-Dry Ingredients**

Greg Hehman  
717-507-3308  
greg.hehman@fdiusa.net  
www.fdiusa.net

**Gamay Flavors**

Patricia Updegraff  
609-802-1650  
pupdegraff@gamayflavors.com  
www.gamayfoods.com

**Gold Coast Ingredients**

Richard Bontemp  
800-352-8673  
info@goldcoast.com  
www.goldcoastinc.com

**Golden 100, Inc.**

Caleb Berridge  
716-864-3001  
calebb@klassingredients.com  
www.klassingredients.com

**Helm US**

Michele Breece  
732-208-7289  
mbreece@helmus.com  
www.helmus.com

**Hunter Walton & Co.**

Gary Behie  
732-805-0808  
garyb@hunterwalton.com  
www.hunterwalton.com

**ICOF America**

Jesse Alexander  
513-245-7065  
jesse.alexander@icofgroup.com  
www.musimmas.com

**Independent Chemical Corp.**

Sujanan T. Puthanpurayil  
203-979-5238  
sujanan@independentchemical.com  
www.independentchemical.com

**Innova Flavors**

Jorge Esteve  
312-961-9373  
jesteve@innovaflavors.com  
innovaflavors.com

**International Paper**

Ellen Neil  
860-481-9294  
ellen.neil@ipaper.com  
www.internationalpaper.com

**KB Ingredients**

Melanie Trujillo  
973-886-7845  
mtrujillo@kbingredients.com  
www.kbingredients.com

**Graceland Fruit**

Caleb Berridge  
716-864-3001  
calebb@klassingredients.com  
www.gracelandfruit.com

**Herbstreith & Fox**

John Fisher  
914-806-7832  
j.fisher@herbstreith-fox.com  
www.herbstreith-fox.com

**HunterLab**

Ken Wendt  
860-345-2015  
ken.wendt@hunterlab.com  
hunterlab.com

**IEH Laboratories/Consulting Group**

Dr. Jaspreet Sidhu  
206-522-5432  
sidhuj@iehinc.com  
www.iehinc.com

**Ingredient Connections Inc.**

Michael McDermott  
908-883-0004  
mike@ingredientconnections.com  
www.ingredientconnections.com

**International Bakers Services**

Thomas McNamara  
516-921-1689  
tmacibs@aol.com  
www.internationalbakersservices.com

**JM Swank**

Todd Wendling  
319-626-5977  
Todd.Wendling@conagrafoods.com  
jmswank.com

**Kalsec, Inc.**

Al Kreitner  
800-323-9320  
akreitner@kalsec.com  
www.kalsec.com

**Hanna Instruments**

Insley Haciski  
617-910-8168  
IHaciski@hannainst.com  
www.hannainst.com

**Hormel Foods**

Cheryl Roth  
908-507-6905  
caroth@hormel.com  
www.hormelingredients.com

**ICL Food Specialties**

Chris Philippi  
401-338-9977  
chris.philippi@icl-pplp.com  
icl-pplp.com

**IFC Solutions**

William Alosco  
908-862-8810  
balosco@ifc-solutions.com  
www.ifc-solutions.com

**Ingredion**

Craig Parillo  
908-824-7951  
craig.parillo@ingredion.com  
www.ingredion.com/us

**International Fiber Corp.**

Neil Tucker  
201-261-8502  
ntucker@ifcfiber.com  
www.ifcfiber.com

**Jungbunzlauer**

Christelle Hebert  
617-614-0251  
Christelle.Hebert@jungbunzlauer.com  
www.jungbunzlauer.com

**Klass Ingredients**

Caleb Berridge  
716-864-3001  
calebb@klassingredients.com  
www.klassingredients.com

**Knouse Foods**

Jerry LaBant  
717-275-2214  
jlabant@knouse.com  
Knousefoodservice.com

**Lincoln Fine Ingredients**

Erika Nurmenniemi  
401-722-2410  
erika@lincolnfineingredients.com  
www.lincolnfineingredients.com

**MOCON Inc.**

Alan Traylor  
763-493-6370  
atraylor@mocon.com  
www.microbialdetection.com

**Milne Fruit Products**

Caleb Berridge  
716-864-3001  
calebb@klassingredients.com  
www.milnefruit.com/

**Monson Companies**

Shannon Melanson  
978-840-7048  
smelanson@monsonco.com  
www.monsonco.com

**Newly Weds Foods**

Joe Sullivan  
312-340-7047  
jsullivan@newlywedsfoods.com  
www.newlywedsfoods.com

**Nida Trading Corp.**

Caleb Berridge  
716-864-3001  
calebb@klassingredients.com  
www.nidatrading.com/

**Ocean Spray**

Caleb Berridge  
716-864-3001  
calebb@klassingredients.com  
www.oceanspray.com

**Konica Minolta Sensing Americas**

Randy Klimek  
201-785-2496  
randy.klimek@konicaminolta.com  
http://sensing.konicaminolta.us/

**Lipscomb Chemical Company**

Becky Lockhart  
562-961-3333  
blockhart@lipscombchemical.com  
www.lipscombchemical.com

**Marron Foods**

Sue Norman  
262-560-0972  
snorman@marronfoods.com  
www.marronfoods.com

**Mitsubishi Int'l Food Ingredients**

Karl Davis  
603-203-5745  
kdavis@mitsubishiingredients.com  
www.mifiusa.com

**Natural Products, Inc.**

Robert Thomas  
641-236-0852  
robt.npi@gmail.com  
www.npisoy.com

**Newtown Foods USA**

John McDonald  
215-962-9499  
john@newtownfoods.com  
www.newtownfoods.com

**Northwestern Extract**

Franck Baumier  
434-738-3338  
franck.baumier@verizon.net  
www.northwesternextract.com

**Olds Products Co.**

Dennis Gehrke  
262-947-3500  
dgehrke@oldsfitz.com  
www.oldsproducts.com

**Krueger Food Laboratories**

Sherida George  
978-256-1220  
sgeorge@kfl.com  
www.kfl.com

**Lochhead Vanillas**

Darian Rottmann  
618-524-4398  
darian@lochheadvanilla.com  
darian@lochheadvanilla.com

**Microbac Laboratories, Inc.**

Will Traver  
219-742-7283  
will.traver@microbac.com  
www.microbac.com

**Mizkan Americas**

Caleb Berridge  
716-864-3001  
calebb@klassingredients.com  
www.klassingredients.com

**Naturex Inc**

Samuel Menard  
201-440-5000  
naturex.us@naturex.com  
www.naturex.com

**Nexira**

Carol Stahl  
908-704-7483  
c.stahl@nexira.com  
www.nexira.com

**OSF Flavors**

Drew Regan  
908-625-4755  
dregan@osfflavors.com  
www.osfflavors.com

**Ottens Flavors**

Lisa Genter  
215-796-2337  
lgenter@ottens.com  
www.ottensflavors.com

**PB Leiner**

Kim Hildebrandt  
215-862-6680  
kim.hildebrandt@pbleiner.com  
www.gelatin.com

**Parker Products**

Katie Novak  
817-336-7441  
katie@parkerproducts.com  
www.parkerproducts.com

**Pocantico Resources**

Jeff Fitzpatrick  
914-631-3545 / cell: 203-979-0151  
jefffitz@pocanticoresources.com  
www.pocanticoresources.com

**Prova, Inc.**

Lori Banks-Keller  
201-736-6665  
lori.banks-keller@provaus.com  
www.prova.fr

**Royal Ingredients /Pure Life Organics**

Bill Fawley  
856-241-2004  
bill.fawley@royalingredientsllc.com  
www.royalingredientsllc.com

**Senomyx, Inc.**

Marion M. Brooks  
201-401-2755  
marion.brooks@senomyx.com  
www.senomyx.com

**Sethness Products**

Ursula Aumann  
732-634-2161  
avenel@sethness.com  
www.sethness.com

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Ameena Cohen  
973-931-8597  
ameena.cohen@starkaywhite.com  
www.starkaywhite.com

**Palsgaard Inc.**

Rosa Regalado  
973-998-7951  
rr@us.palsgaard.com  
www.palsgaard.com

**Perten Instruments**

Yves Cherisien  
845-499-1966  
ycherisien@perten.com  
www.perten.com

**Prime Ingredients**

Chris Walsh  
888-791-6655  
chris@primeingredients.com  
www.primeingredients.com

**ROHA USA**

Donna Romeo  
914-588-4546  
Donna.Romeo@rohagroup.com  
www.roha.com

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powelld@sndcoffee.com  
www.sndflavors.com

**Sensient Colors**

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800-325-8110  
wendy.butterworth@sensient.com  
www.sensientfoodcolors.com/

**Silva International Inc.**

Anthony Drost  
815-472-3535 Ex. 27  
adrost@silva-intl.com  
www.silva-intl.com

**Stratas Foods**

Jonathan Gilbert  
901-387-2224  
jgilbert@stratasfoods.com  
www.stratasfoods.com

**Paradise Fruits NA**

Jon Brownbill  
781-769-4900  
jbrownbill@paradise-fruits.com  
www.paradise-fruits.com

**Plymouth Food Ingredients**

Andrew Kuhn  
781-936-8539  
plymouthfd@verizon.net  
plymouthfoodingredients.com

**Prinova**

Dian Dorian  
908-912-5428  
dian.dorian@prinovausa.com  
www.prinovausa.com

**Red Arrow Products**

Frank Gutjahr  
908-670-4455  
f.gutjahr@redarrowusa.com  
www.redarrowusa.com

**Savoury Systems Int'l**

Michael McDermott  
908-883-0004  
mike@ingredientconnections.com  
www.savourysystems.com

**Sensus America**

Sarah Pawlowski  
646-722-9399  
sarah.pawlowski@sensus.us  
www.sensus.us

**Sloan Sales**

Sam Sloan  
781-928-1200  
sam@sloansales.com  
sloansales.com

**SunOpta**

John Bienus  
908-300-2059  
john.bienus@sunopta.com  
www.sunopta.com

**SuzhouChem**

Joan Ni  
781-433-8618  
joanni@suzhouchem.com  
www.suzhouchem.com

**TIC Gums**

Gail Fisher  
410-273-7300  
gfisher@ticgums.com  
www.ticgums.com

**Teawolf**

Steve Carlin  
847-404-9074  
scarlin@teawolf.com  
www.teawolf.com

**Thymly Products**

Paul Canfield  
609-238-0645  
paulc@thymlyproducts.com  
www.thymlyproducts.com

**Tree Top Inc.**

Kim Carlson  
914-242-1750  
Kim@bacarlson.com  
www.bacarlson.com

**Van de Vries Spice Corp.**

Joan Bussdieker  
617-429-0150  
joanb@vdvspice.com  
www.vdvspice.com

**Vida-Blend, LLC.**

Rich Gold  
518-620-6216  
rgold@vida-blend.com  
www.vida-blend.com

**Vita Pakt Citrus Products**

Kim Carlson  
914-242-1750  
Kim@bacarlson.com  
www.bacarlson.com

**Sweetener Solutions**

John Curry  
912-748-7177  
john.curry@sweetenersolutionsllc.com  
www.sweetenersolutionsllc.com

**Target Flavors**

Mike Malone  
203-775-4727  
mmalone@targetflavors.com  
www.targetflavors.com

**The Wright Group**

Mitch Telsey  
215-801-3303  
mitch@wenrich.com  
www.thewrightgroup.net

**TraceGains, Inc.**

Bob Hudson  
201-446-1972  
bob.hudson@tracegains.com  
www.tracegains.com

**Tretter Food Ing/Packaging**

Jack Tretter  
617-842-3835  
tretjack@aol.com

**Vegetable Juices, Inc**

Mark Witowski  
610-746-4867  
Witowski@vegetablejuices.com  
www.vegetablejuices.com

**Virginia Dare**

Linda Oakes  
603-491-1188  
loakes@virginiadare.com  
www.virginiadare.com

**Weber Flavors**

Jim LaBrosse  
800-558-9078  
jamesl@weberflavors.com  
www.weberflavors.com

**Synergy**

Mark Moisey  
610-295-2917  
mmoisey@synergytaste.com  
www.synergytaste.com

**Tate & Lyle**

Kim Hubbs  
617-513-0156  
Kimberly.Hubbs@tateandlyle.com  
www.tateandlyle.com

**Thiel Cheese & Ingredients**

Greg Hilbert  
856-325-9421  
ghilbert@thielcheese.com  
www.thielcheese.com

**Traina Foods**

Caleb Berridge  
716-864-3001  
Caleb@klassingredients.com  
www.trainafoods.com/

**Univar USA**

Brooke Valentine  
401-602-1995  
brooke.valentine@univarusa.com  
www.univar.usa.com

**Versatile Products & Ingredients**

Cate Rose  
201-236-3179  
cater@versatileproductsandingredients.com  
www.versatileproductsandingredients.com

**Visitor Pass Solutions**

Donna Leggio  
800-243-1969  
dleggio@datamanager.com  
www.VisitorPassSolutions.com

**Yeastock Limited**

Ryan Branch  
212-878-4428  
r.branch@mitsui.com  
www.yeastock.com

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John.hadley@sensientflavors.com  
317-361-9279  
www.sensientflavors.com

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carl@reusabletranspack.com  
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